# All-In-One Risk Management To Protect Your Construction Business

Replace your traditional insurance broker with a best-in-class solution designed for construction companies.



## A Risk Management Team

Experts who exclusively work with construction companies.

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## **A Digital Platform**

Manage everything in one place (policies, applications, COIs, subcontractor insurance tracking etc).



### **A Tailored Insurance Program**

Designed to protect your business with A-rated carriers.

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## Meaningful Savings

We've saved clients tens to hundreds of thousands on insurance.

# Your Specialized Risk Management Team

Support your business with our team of insurance and risk management experts.



## **Phil Wilusz**

Head of Claims As our Head of Claims, Phil brings 15+ years of expertise from both sides of the insurance aisle, starting as a nationally recognized policyholder attorney handling multi-million dollar disputes, and most recently serving as AVP at Chubb managing their largest casualty lawsuits across North America. At With Coverage, Phil quarterbacks the claims process for our clients, delivering white-glove support on coverage determination and claims strategy to help drive the best possible outcomes for our clients.



#### Vin Gandolfo Risk Team Lead, Construction

Vin brings extensive expertise across the insurance industry, having held multiple leadership roles at Aon. Prior to earning his MBA from Columbia Business School, Vin served as Senior Vice President & Executive Director within Aon's Construction & Infrastructure Practice. During his seven-year tenure, Vin established and managed a specialized team, partnering with contractors, architects, engineers, and real estate developers to develop comprehensive risk mitigation strategies for complex infrastructure projects. Vin also spearheaded client retention initiatives and new business development for Aon's premier Construction clients.



#### **Myles Hilliard** Head of Risk Management

Myles has over 10 years of experience in insurance as a Risk Advisor. He formerly underwrote Product Liability for CPG Brands and Manufactures at Markel (a prominent insurance carrier) and then built an insurance brokerage for highgrowth venture backed businesses.



#### **Charlotte Watkins** Lead Risk Advisor

Prior to With Coverage, Charlotte worked at Aon supporting their largest enterprise clients (including publicly traded businesses) as their Go-To Account Manager managing their Risk Management Program.

# Your All-In-One Platform For Insurance

Manage every aspect of insurance across locations in one seamless platform



**Centralized Claims Management** 



File System



**Certificates of Insurance** 



**Policy management** 

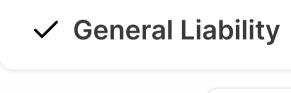




**Digital Claims Submission** 

# How We Earn Your Trust

We offer a free, upfront risk analysis of your current policies to demonstrate our expertise and drive value from our first call



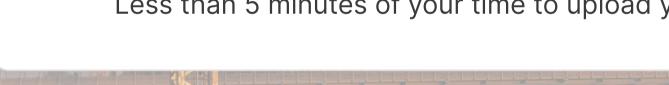
✓ Workers' Compensation

✓ Builders Risk

✓ Commercial Auto

**Share Policies (5 minutes of your time)** 

✓ Inland Marine



Less than 5 minutes of your time to upload your policies to a secure link we'll provide

Detailed Analysis, including savings, gaps, and plan

Our team of experts will complete a comprehensive analysis of every policy to highlight all coverage gaps and areas where

we believe we can drive savings

## We do not require any commitment from your team, we simply want an opportunity to demonstrate the value of working with

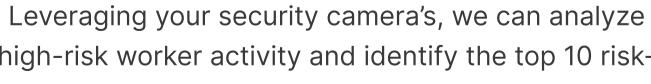
**No Commitment** 

our specialized team

# We partner with industry specialists to reduce risk for your business

Custom Services To Help You Proactively

**Protect Your Business** 

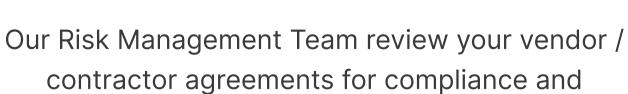


**Employee Risk Assessment** 

#### high-risk worker activity and identify the top 10 riskmitigation procedures to implement to drive down losses, especially with Workers Compensation.

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**Streamlined Claims Submission** 



**Contract Review** 

# recommendations to reduce key areas of exposure.

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**Tailored Insurance Program** 

Our construction specialists will design a tailored plan

# issues while on site and be immediately notified.

Enable your construction workers to effectively submit

# ensuring proper coverage for industry-specific risks

## like design liability, construction defects, and project risks.

